

February, 2020

CURRICULUM VITAE

George Rodman Goethals II

Address: George R. Goethals
Jepson School of Leadership Studies
University of Richmond
Richmond, VA 23173
ggoethal@richmond.edu

Phone: 804 287-6354

Born: December 23, 1944, New York, New York

Education:

A.B. Harvard College, 1966, *Magna cum laude* in Social Relations

Ph.D. Duke University, 1970, Psychology

Academic Positions:

1970-1975 Assistant Professor of Psychology, Williams College

1973-1974 Visiting Lecturer in Psychology, Princeton University

1975-1979 Associate Professor of Psychology, Williams College

1978-1979 Visiting Scholar, University of Virginia

1979-1989 Professor of Psychology, Williams College

1983 Visiting Professor of Psychology, University of Waterloo, Waterloo, Ontario, Canada

1985-1986 Visiting Research Psychologist, University of California, Santa Barbara

1995-1996 Visiting Professor of Psychology, University of Massachusetts, Amherst

1989-2003 Webster Atwell-Class of 1921 Professor of Psychology, Williams College

2003-2005 Dennis Meenan '54 Third Century Professor of Leadership Studies, Williams College

2003 Visiting Lecturer in Psychology, Amherst College

2004 Visiting Scholar, Jepson School of Leadership Studies, University of Richmond

- 2006- E. Claiborne Robins Distinguished Professorship in Leadership Studies,
Jepson School of Leadership Studies, University of Richmond
- 2011- Dennis Meenan '54 Third Century Professor of Leadership Studies
Emeritus, Williams College

Administrative Positions, Williams College:

- 1982-1985 Chair, Department of Psychology
- 1987-1988 Acting Dean of the Faculty
- 1990 Associate Provost
- 1990-1995 Provost
- 1997-2003 Chair, Department of Psychology
- 1998-2003 Chair, Program in Leadership Studies

Selected Committees

Williams College:

- 1976-1977 Chair, Committee on Educational Policy
- 1979-1981 Chair, Committee on Admissions
- 1981-1985 Committee on Appointments and Promotions
- 1984-1985 Search Committee for the President
- 1988-1989 Chair, Search Committee for the Director of the Williams
College Museum of Art
- 1988-1989 Chair, Workload Adjustment Feasibility Committee
- 1989-1990 Search Committee for Vice-President for
Administration and Treasurer
- 1990 Chair, Computing Review Committee and Search
Committee for the Director of Computing
- 1996-1999 Chair, Advisory Committee on Shareholder Responsibility
- 2003 Advisory Committee on Shareholder Responsibility

University of Richmond:

2006-07	Chair, Search Committee for Dean of Jepson School of Leadership Studies
2007-08	Search Committee for Provost and Vice-President for Academic Affairs
2014-15	Search Committee for Director of International Education
2016-17	Faculty Senate, University of Richmond

Publications:

- Jones, E. E., Rock, L., Shaver, K. G., Goethals, G. R., & Ward, L. M. (1968). Pattern of performance and ability attribution: An unexpected primacy effect. Journal of Personality and Social Psychology, 10, 317-340.
- Wheeler, L., Shaver, K. G., Jones, R. A., Goethals, G. R., Cooper, J., Robinson, J. E., Gruder, C. L., & Butzine, K. W. (1969). Factors determining the choice of comparison other. Journal of Experimental Social Psychology, 5, 219-232.
- Jones, E. E., Worchel, S., Goethals, G. R., & Grumet, J. F. (1971). Prior expectancy and behavioral extremity as determinants of attitude attribution. Journal of Experimental Social Psychology, 7, 59-80.
- Jones, E. E., & Goethals, G. R. (1971). Order effects in impression formation: Attribution context and the nature of the entity. New York: General Learning Press. Reprinted in E. E. Jones, D. Kanouse, H. H. Kelley, R. E. Nisbett, S. Valins, & B. Weiner. Attribution: Perceiving the Causes of Behavior. New York: General Learning Press, 1972.
- Goethals, G. R. (1972). Consensus and modality in the attribution process: The role of similarity and information. Journal of Personality and Social Psychology, 21, 84-92.
- Jones, E. E., Goethals, G. R., Kennington, G. E., & Severance, L.J. (1972). Primacy and assimilation in the attribution process: The stable entity proposition. Journal of Personality, 40, 250-274.
- Batchelor, J. P., & Goethals, G. R. (1972). Spatial arrangements in freely formed groups. Sociometry, 35, 270-279.
- Goethals, G. R., & Cooper, J. (1972). The role of intention and post-behavioral consequence in the arousal of cognitive dissonance. Journal of Personality and Social Psychology, 23, 293-301.
- Goethals, G. R., & Nelson, R. E. (1973). Similarity in the influence process: The belief-value distinction. Journal of Personality and Social Psychology, 25, 117-122.

- Willis, J. A., & Goethals, G. R. (1973). Social responsibility and threat to behavioral freedom as determinants of altruistic behavior. Journal of Personality, 41, 376-384.
- Reckman, R. F., & Goethals, G. R. (1973). Deviancy and group orientation as determinants of group composition preferences. Sociometry, 36, 419-423.
- Goethals, G. R., & Reckman, R. F. (1973). The perception of consistency in attitudes. Journal of Experimental Social Psychology, 9, 491-501.
- Cooper, J., & Goethals, G. R. (1974). Unforeseen events and the elimination of cognitive dissonance. Journal of Personality and Social Psychology, 29, 441-445.
- Cooper, J., Zanna, M. P., & Goethals, G. R. (1974). Mistreatment of an esteemed other as a dissonance producing consequence. Journal of Experimental Social Psychology, 10, 224-233.
- Zanna, M. P., Goethals, G. R., & Hill, J. F. (1975). Evaluating a sex-related ability: Social comparison with similar others and standard setters. Journal of Experimental Social Psychology, 11, 86-93.
- Zanna, M. P., Goethals, G. R., & Cooper, J. (1975). Misleading vs. mistreating another person as consequences producing self-justificatory attitude change. European Journal of Social Psychology, 5, 133-137.
- Goethals, G. R., & Cooper, J. (1975). When dissonance is reduced: The timing of self-justificatory attitude change. Journal of Personality and Social Psychology, 32, 361-367.
- Goethals, G. R. (1976). An attributional analysis of some social influence phenomena. In J. H. Harvey, W. J. Ickes, & R. F. Kidd (Eds.), New direction in attribution research. Hillsdale, NJ: Lawrence Erlbaum Associates, Publishers.
- Goethals, G. R. (1976). Naive psychology for the sophisticated undergraduate. Review of An introduction to attribution processes by Kelly G. Shaver. Contemporary Psychology, 21, 171-172.
- Goethals, G. R., & Darley, J. M. (1977). Social comparison theory: An attributional approach. In J. M. Suls, & R. L. Miller, Social comparisons processes: Theoretical and empirical perspectives. Washington, DC: Hemisphere Publishing Corporation.
- Goethals, G. R., & Perlstein, A. L. (1978). Level of instigation and model similarity as determinants of aggressive behavior. Aggressive Behavior, 4, 115-124.
- Goethals, G. R., & Frost, M. (1978). Value change and recall of earlier values. Bulletin of the Psychonomic Society, 11, 73-74.
- Brehm, J. W., Gatz, M., Goethals, G., McCrimon, J., & Ward, L. (1978).

- Psychological arousal and interpersonal attraction. Catalog of Selected Documents in Psychology, 8, 63-64.
- Goethals, G. R., Darley, J. M., & Kriss, M. (1978). The impact of opinion agreement as a function of the grounds for agreement. Representative Research in Social Psychology, 9, 30-42.
- Napolitan, D. A., & Goethals, G. R. (1979). The attribution of friendliness. Journal of Experimental Social Psychology, 15, 105-113.
- Goethals, G. R., Cooper, J., & Naficy, A. (1979). The role of foreseen, foreseeable, and unforeseeable consequences in the arousal of cognitive dissonance. Journal of Personality and Social Psychology, 37, 1179-1185.
- Goethals, G. R., & Zanna, M. P. (1979). The role of social comparison in choice shifts. Journal of Personality and Social Psychology, 37, 1469-1476.
- Goethals, G. R. (1979). The decision making balance sheet. Review of Decision making by I. L. Janis, & L. Mann. Contemporary Psychology, 24, 611-613.
- Goethals, G. R., Allison, S. J., & Frost, M. (1979). Perceptions of the magnitude and diversity of social support. Journal of Experimental Social Psychology, 15, 570-581.
- Goethals, G. R., & Demorest, A. (1979). The risky shift is a sure bet. Teaching of Psychology, 6, 177-179. Reprinted in L. Benjamin, R. Daniel, & C. Brewer (Eds.), Handbook for teaching introductory psychology. Hillsdale, NJ: Erlbaum, 1985.
- Darley, J. M., & Goethals, G. R. (1980). People's analyses of the causes of ability-linked performances. Advances in Experimental Social Psychology, 13.
- Goethals, G. R., & Worchel, S. (1981). Adjustment and human relations. NY: Knopf.
- Goethals, G. R. (1981). The pursuit of difference. Review of Uniqueness: The human pursuit of difference by C. R. Snyder, & H. L. Fromkin. Contemporary Psychology, 26, 384-385.
- Cooper, J., & Goethals, G. R. (1981). The self-concept and old age. In S. B. Kiesler, J. N. Morgan, & V. K. Oppenheimer (Eds.), In aging: Social change. NY: Academic Press.
- Goethals, G. R. (1981). Comments on "Bureaucracy and the family" by Daniel R. Miller. Berkshire Review, 16, 56-60.
- Solomon, P. R., Kavanaugh, R. D., Goethals, G. R., & Crider, A. (1982). Overcoming fragmentation in the undergraduate curriculum. Teaching of Psychology, 4, 201-205.
- Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1983). Psychology. Glenview, IL: Scott, Foresman.

Goethals, G. R. (1984). How selfish a science? Review of Psychology's sanction for selfishness by Michael A. Wallach, & Lise Wallach. Contemporary Psychology, 29, 296-297.

Worchel, S., & Goethals, G. R. (1985). Adjustment: Pathways to personal growth. Englewood Cliffs, NJ: Prentice-Hall.

Goethals, G. R. (1985). A perspective on Attitudinal judgment. Review of Attitudinal judgment by Richard Eiser. Contemporary Psychology, 30(4), 270-271.

Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1986). Psychology (2nd ed.). Glenview, IL: Scott, Foresman.

Goethals, G. R. (1986). Fabricating and ignoring social reality: Self-serving estimates of consensus. In Relative deprivation and social comparison: The Ontario symposium (Vol. 4, pp. 135-157). Hillsdale, NJ: Erlbaum.

Goethals, G. R. (1986). Social comparison theory: Psychology from the lost and found. Personality and Social Psychology Bulletin, 12, 261-278.

Mullen, B., Futrell, D., Stairs, D., Tice, D. M., Baumeister, R. F., Dawson, K. F., Riordan, C. A., Radloff, C. E., Goethals, G. R., Kennedy, J. G., & Rosenfeld, P. (1986). Newscasters' facial expressions and voting behavior of viewers: Can a smile elect a president? Journal of Personality and Social Psychology, 51, 291-295.

Mullen, B., & Goethals, G. R. (Eds.). (1987). Theories of group behavior. NY: Springer-Verlag.

Goethals, G. R., & Darley, J. M. (1987). Social comparison theory: Self-evaluation and group life. In B. Mullen & G. R. Goethals (Eds.), Theories of group behavior (pp. 21-47). NY: Springer-Verlag.

Goethals, G. R. (1987). Theories of group behavior: Commentary. In B. Mullen & G. R. Goethals (Eds.), Theories of group behavior (pp. 209-229). NY: Springer-Verlag.

Mackie, D. M., & Goethals, G. R. (1987). Individual and group goals. In C. Hendrick (Ed.), Review of personality and social psychology: Vol. 8. Group processes and intergroup relations (pp. 144-166). Beverly Hills: Sage.

Worchel, S., Cooper, J., & Goethals, G. R. (1988). Understanding social psychology. (4th ed.). Homewood, IL: Dorsey.

Sande, G. N., Goethals, G. R., & Radloff, C. E. (1988). Perceiving one's own traits and others': The multifaceted self. Journal of Personality and Social Psychology, 54, 13-20.

Goethals, G. R. (1988). A fair-minded approach to justice research. Review of

- Social comparison, social justice, and relative deprivation: Theoretical, empirical, and policy perspectives by J. C. Masters & W. C. Smith (Eds.). Contemporary Psychology, 33 (12), 1066-1067.
- Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1989). Psychology (3rd ed.). Glenview, IL: Scott, Foresman.
- Goethals, G. R., & Solomon, P. R. (1989). Interdisciplinary perspectives on the study of memory. In P. R. Solomon, G. R. Goethals, C. M. Kelley, & B. Stephens (Eds.), Memory: Interdisciplinary approaches. NY: Springer-Verlag.
- Solomon, P. R., Goethals, G. R., Kelley, C. M., & Stephens, B. (Eds.). (1989). Memory: Interdisciplinary approaches. NY: Springer-Verlag.
- Worchel, S., & Goethals, G. R. (1989). Adjustment: Pathways to personal growth (2nd ed.). Englewood Cliffs, NJ: Prentice-Hall.
- Allison, S. T., Messick, D. M., & Goethals, G. R. (1989). On being better but not smarter than others: The Muhammad Ali effect. Social Cognition, 7, 275-295.
- Sande, G. N., Goethals, G. R., Ferrari, L., & Worth, L. T. (1989). Value-guided attributions: Maintaining the moral self-image and the diabolical enemy-image. Journal of Social Issues, 45, 91-118.
- Mullen, B., & Goethals, G. R. (1990). Social projection, actual consensus, and valence. British Journal of Social Psychology, 29, 279-282.
- Goethals, G. R., Messick, D. W., & Allison, S. T. (1991). The uniqueness bias: Studies of constructive social comparison. In J. Suls & T. A. Wills (Eds.), Social comparison: Contemporary theory and research. Hillsdale, NJ: Erlbaum.
- Goethals, G. R., (1991). Advances 22: Berkowitz's social psychology. Review of Advances in Experimental Social Psychology, Vol.22 by Leonard Berkowitz (Ed.). Contemporary Psychology, 36, 29.
- Worchel, S., Cooper, J., & Goethals, G. R. (1991). Understanding social psychology. (5th ed.). Pacific Grove, CA: Brooks/Cole.
- Goethals, G. R., & Strauss, J. (1991). The study of the self: historical perspectives and contemporary issues. In J. Strauss & G. R. Goethals (Eds.). The Self: Interdisciplinary approaches. NY: Springer-Verlag.
- Strauss, J., & Goethals, G. R. (Eds.). (1991). The Self: Interdisciplinary approaches. NY: Springer-Verlag.
- Goethals, G. R. (1992) Dissonance and Self-Justification. Psychological Inquiry, 3, 327-329.
- Crider, A. B., Goethals, G. R., Kavanaugh, R. D., & Solomon, P. R. (1993). Psychology (4th ed.). New York: Harper/Collins.

Goethals, G. R. (1994). Actor-Observer Differences in Attribution. The Encyclopedia of Human Behavior, Volume 1. Orlando, Florida: Academic Press.

Goethals, G.R. (1996) Museum label for Gilbert Stuart portrait of George Washington. Accompanying Label Talk exhibition, April 27 – December 1, 1996. Label Talk, 1996, p. 10. Williamstown, MA: Williams College Museum of Art.

Goethals, G. R., & Frantz, C. M. (1998). Thinking Seriously About Paying for College: The Large Effects of a Little Thought. American Association of Higher Education Bulletin, 50, 8, 3-7.

Goethals, G. R., & Frantz, C. M. (1998). Thinking Seriously About Paying for College: The Large Effects of a Little Thought. In J.W. Meyerson (Ed.) New Thinking on Higher Education: Creating a Context for Change. Bolton, MA: Anker.

Goethals, G.R. (1998). Belongingness, power, and interpersonal effectiveness. In J.M. Darley and J. Cooper (eds.). The Legacy of Edward E. Jones. Washington, DC: American Psychological Association.

Goethals, G.R., Worchel, S., & Heatherington, L. (1999). Adjustment: Pathways to Personal Growth. Boston: Allyn and Bacon.

Goethals, G.R., Winston, G.C., and Zimmerman, D.J. (1999) Students educating students: The emerging role of peer effects in higher education. In M.E. Devlin & J.W. Meyerson (eds.) Forum futures: exploring the future of higher education. Forum publishing.

Goethals, G.R. (1999) Foreward. In W. Friar, Portrait of the Panama Canal: From construction to the twenty-first century. Portland, OR: Graphic Arts Center Publishing.

Goethals, G.R. (1999) Peer influences among college students: the perils and the potentials. Discussion paper 51: The Williams Project on the Economics of Higher Education. Paper presented at The Macalester Forum on Higher Education, "Diversity and stratification in American higher education," June 1999.

Goethals, G. R., & Frantz, C. M. (1999). Subsidy Shock: Reframing Judgments of College Sticker Prices. Basic and Applied Social Psychology, 21 167-175.

Worchel, S., Cooper, J., Goethals, G. R., & Olson, J. M. (2000). Understanding Social Psychology. Belmont, CA: Wadsworth.

Goethals, G.R., & Klein, W.M. (2000). Interpreting and inventing social reality: attributional and constructive elements in social comparison. In J. Suls & L. Wheeler (Eds.) The Handbook of Social Comparison: Theory and Research. New York: Plenum, pp. 23-44.

Goethals, G.R. (2000). Social comparison and peer effects at an elite college. Discussion paper 55: The Williams Project on the Economics of Higher

Education.

Goethals, G.R. (2001). Peer effects, gender, and intellectual performance among students at a highly selective college: a social comparison analysis. Discussion paper 61: The Williams Project on the Economics of Higher Education.

Goethals, G.R. (2001) Comment on the impact, personal and professional, of J.M. Burns. The Leadership Quarterly, 12, 122-123.

Klein, W. M. P., & Goethals, G. R. (2002). Social reality and self construction: A case of "bounded irrationality?" Basic and Applied Social Psychology, 24, 105-114.

Goethals, G.R. (2003). A century of social psychology. In Hogg, M.A. & Cooper, J. (eds.) Sage Handbook of Social Psychology. London: Sage Publications.

Goethals, G.R., Hurshman, L.C., Sischy, A.C., Winston, G.C., Zhelev, G., & Zimmerman, D.J. (2004) Who cares?: how students view faculty and other adults in U.S. higher education. Discussion paper 67: The Williams Project on the Economics of Higher Education.

Goethals, G.R., Sorenson, G.J. & Burns, J.M. (Eds.) (2004) Encyclopedia of Leadership, Volumes 1-4. Thousand Oaks, CA: Sage Publications.

Goethals, G.R. (2004) Kennedy, John F. In Goethals, G.R., Sorenson, G.J., & Burns, J.M. (Eds.) (2004). Encyclopedia of Leadership, Volume 2, pp. 789-792. Thousand Oaks, CA: Sage Publications.

Sorenson, G.J. & Goethals, G.R. (2004). Leadership Theories: Overview. In Goethals, G.R., Sorenson, G.J., & Burns, J.M. (Eds.) (2004). Encyclopedia of Leadership, Volume 2, pp. 867-874. Thousand Oaks, CA: Sage Publications.

Goethals, G.R. (2004). Phillips, Sam. In Goethals, G.R., Sorenson, G.J., & Burns, J.M. (Eds.) (2004). Encyclopedia of Leadership, Volume 3, pp. 1192-1195. Thousand Oaks, CA: Sage Publications.

Norton, M.I., & Goethals, G.R. (2004). "Spin (and Pitch) Doctors: Campaign Strategies in Televised Political Debates. Political Behavior, 26, 227-248.

Goethals, G.R. (2005). The psychodynamics of leadership: Freud's insights and their vicissitudes. In Messick, D. M. & Kramer, R. (eds.) The Psychology of Leadership: New Perspectives and Research. Pp. 97-112. Hillsdale, NJ: Erlbaum.

Goethals, G.R. (2005). Nonverbal behavior and political leadership. In R. E. Riggio and R.S. Feldman (eds.) Applications of Nonverbal Communication. Pp. 95-115. Mahwah, NJ: Erlbaum.

Goethals, G.R. (2005). Theories of Presidential Leadership. Annual Review of Psychology, Volume 56, pp. 545-570.

Hoyt, C.L., Goethals, G.R., & Riggio, R.E. (2006) Leader-follower relations:

group dynamics and the role of leadership. In Goethals, G.R. & Sorenson, G.L.J. (Eds.) The Quest for a General Theory of Leadership. Pp. 96-122. London: Edward Elgar.

Goethals, G.R. & Sorenson, G.L.J. (Eds.) (2006) The Quest for a General Theory of Leadership. Pp. 96-122. London: Edward Elgar.

Fein, S. Goethals, G.R., & Kugler, M.B. (2007). Social influence on political judgments: the case of presidential debates. Political Psychology, 28, 165-192.

Goethals, G.R. (2007). A century of social psychology. In Hogg, M.A. & Cooper, J. (eds.) Sage Handbook of Social Psychology: Concise Student Edition. Los Angeles: Sage Publications.

Goethals, G.R. & Kugler, M.B. (2007). "Grant Blinked": Appraising Presidential Leadership. In Price, Terry L., and J. Thomas Wren (Eds.), *The Values of Presidential Leadership* New York: Palgrave Macmillan.

Goethals, G.R. (2008) Imagining Ulysses S. Grant: Sifting Through the Shifting Sands of Conventional Wisdom. *The Leadership Quarterly, 19*, 488-500.

Kim, J., Allison, S.T, Eylon, D, Goethals, G.R., Markus, M., Hindle, S., & McGuire, H. (2008) Rooting for (and then Abandoning) the Underdog. *Journal of Applied Social Psychology, 38*, 2550-2573.

Goethals, G.R. (2008) Resolute Commander for Just Peace: The Rhetoric of President Ulysses S. Grant. In M.J. Medhurst (Ed.) Before the Rhetorical Presidency. College Station: Texas A&M University Press, 213-242.

Kugler, M.B. & Goethals, G.R. (2008) Trait-focused spin in presidential debates: surviving the kisses of death. *Basic and Applied Social Psychology, 30*, 219-229.

Goethals, G.R., (2008) *Personal Memoirs of U. S. Grant*, and Alternative Accounts of Lee's Surrender at Appomattox. In J. Ciulla (ed.), *Leadership At the Crossroads: Volume 3, Leadership and the Humanities*, 69-89. Westport, CT: Praeger.

Allison, S.T. & Goethals, G.R. (2008). Deifying the dead and downtrodden: sympathetic figures as inspirational leaders. In C.L. Hoyt, G.R. Goethals, & D.R. Forsyth (eds.) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Kugler, M.B. & Goethals, G.R. (2008). The Unbearable Lightness of Debating: Performance Ambiguity and Social Influence. In C.L. Hoyt, G.R. Goethals, & D.R. Forsyth (eds.) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Hoyt, C. L. Goethals, G.R. & Forsyth, D.L. (eds.) (2008) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Hoyt, C. L. Goethals, G.R. & Forsyth, D.L. (2008) Introduction. In C.L. Hoyt, G.R. Goethals, & D.R. Forsyth (eds.) *Leadership at the Cross Roads: Volume 1, Leadership and Psychology*. Westport, CT: Praeger.

Goethals, G.R. & Wren, J. T. (eds.) 2009) *Leadership and Discovery*. New York: Palgrave Macmillan.

Goethals, G.R. & Wren, J.T. (2009) Introduction. In G.R. Goethals & J.T. Wren (eds.) *Leadership and Discovery*. New York: Palgrave Macmillan.

Goethals, G.R. (2009) Conclusion: Understanding Leadership and Discovery. In G.R. Goethals & J.T. Wren (eds.) *Leadership and Discovery*. New York: Palgrave Macmillan.

Hoyt, C.L. & Goethals, G.R. (2009) Leader Member Exchange Theory In J.M. Levine & M.A. Hogg (eds.) *Encyclopedia of Group Processes and Intergroup Relations* (Volume 2, 517-519). Thousand Oaks, CA: Sage.

Goethals, G.R. (2009) Socioemotional and Task Behavior. In J.M. Levine & M.A. Hogg (eds.) *Encyclopedia of Group Processes and Intergroup Relations*. (Volume 2, 826-829). Thousand Oaks, CA: Sage.

Goethals, G.R. & McDowell, G.L. (eds.) (2010) *Lincoln's Legacy of Leadership*. New York: Palgrave Macmillan.

Goethals, G.R. & McDowell, G.L. (2010) Introduction. In G.R. Goethals & G.L. McDowell (eds.) *Lincoln's Legacy of Leadership*. New York: Palgrave Macmillan.

Goethals, G.R. (2010) Epilogue. In G.R. Goethals & G.L. McDowell (eds.) *Lincoln's Legacy of Leadership*. New York: Palgrave Macmillan.

Goethals, G.R. (2010) Biography and the Social Cognition of Leadership. In R. Couto (ed.) *Political and Civic Leadership*. Los Angeles: Sage Publications. Pp. 1040-1048.

Allison, S.T. & Goethals, G.R. (2011) *Heroes: What They Do & Why We Need Them*. New York: Oxford University Press.

Goethals, G.R. (2011) The Diversity of Social Support and Outgroup Homogeneity: Some Bad Luck, and a Lot of Good Fortune. In R. Arkin (ed.) *Most Underappreciated: 50 Prominent Social Psychologists Talk About Hidden Gems*. New York: Oxford University Press. Pp. 220-224.

Sorenson, G.L.J., Goethals, G.R., & Haber, P. (2011) The Enduring and Elusive Quest for a General Theory of Leadership: Initial Efforts and New Horizons. In A. Bryman (ed.) *Sage Handbook of Leadership*. Thousand Oaks, CA: Sage Publications. Pp. 29-36.

Goethals, G.R., & Hoyt, C.L. (2011) What makes leadership necessary, possible, and effective. In M.C. Harvey & R.E. Riggio (eds.), *Leadership Studies: The Dialogue of Disciplines*. London: Edward Elgar. Pp. 101-118.

Goethals, G.R., & Allison, S.T. (2012) Making Heroes: The Construction of Courage,

Competence, and Virtue. In J.M. Olson & M.P. Zanna (eds.), *Advances in Experimental Social Psychology, Volume 46*. San Diego: Elsevier/Academic Press. Pp. 183-235.

Goethals, G.R. (2012) Review of *When General Grant Expelled the Jews*. Online version published 2012 in *Shofar: An Interdisciplinary Journal of Jewish Studies*. Print: Summer 2013, Volume 31, Number 4.

Allison, S.T. & Goethals, G.R. (2013) *Heroic Leadership: An Influence Taxonomy of 100 Exceptional Individuals*. New York: Routledge.

Goethals, G.R. (2013) Charismatic Reactions to Individuals and Ideas: Looks, Language and Lincoln. *Religions, 4*, 209-215.

Goethals, G.R., Allison, S.T., Kramer, R.M., & Messick, D.M. (eds.) (2014) *Conceptions of Leadership: Enduring Ideas and Emerging Insights*. New York: Palgrave Macmillan.

Goethals, G.R. & Allison, S.T. Kings and Charisma, Lincoln and Leadership: An Evolutionary Perspective. (2014). In Goethals, G.R., Allison, S.T., Kramer, R.M., & Messick, D.M. *Conceptions of Leadership: Enduring Ideas and Emerging Insights*. New York: Palgrave Macmillan. Pp. 111-124.

Allison, Scott T., & Goethals, G.R. (2014) "Now He Belongs to the Ages": The Heroic Leadership Dynamic and Deep Narratives of Greatness. In Goethals, G.R., Allison, S.T., Kramer, R.M., & Messick, D.M. *Conceptions of Leadership: Enduring Ideas and Emerging Insights*. New York: Palgrave Macmillan. Pp. 167-183.

Goethals, G. R. (2015) James MacGregor Burns, Williams College, The Jepson School and the birth of leadership studies: an intellectual, and personal, remembrance. *Leadership and the Humanities, 3*, 32-37.

Goethals, G.R. (2015) *Presidential Leadership and African Americans: "An American Dilemma" from Slavery to the White House*. New York: Routledge.

Allison, S.T. & Goethals, G.R. (2016) Hero Worship: The Elevation of the Human Spirit. *Journal of the Theory of Social Behavior, 46*, 187-210.

Allison, S.T., Kocher, C.T. & Goethals, G.R. (eds.) (2016) *Frontiers in Spiritual Leadership: Discovering the Better Angels of Our Nature*. New York: Palgrave Macmillan.

Allison, S. T., Kocher, C. T., & Goethals, G. R. (2016). Spiritual leadership: A fresh look at an ancient human issue. In S. T. Allison, C. T. Kocher, & G. R. Goethals (Eds.) (2016) *Frontiers in Spiritual Leadership: Discovering the Better Angels of Our Nature*. New York: Palgrave Macmillan

Goethals, G.R. (2016). Reconciliation and its Failures: Reconstruction to Jim Crow. In Allison, S.T., Kocher, C.T. & Goethals, G.R. (eds.) (2016) *Frontiers in Spiritual Leadership: Discovering the Better Angels of Our Nature*. New York: Palgrave Macmillan.

- Goethals, G.R. & Bradburn, D. (2016) (eds.) *Politics Ethics and Change: The Legacy of James MacGregor Burns*. Cheltenham, UK: Elgar.
- Goethals, G.R. (2016). Introduction: James MacGregor Burns and the study of leadership. In Goethals, G.R. & Bradburn, D. (eds.) (2016) *Politics Ethics and Change: The Legacy of James MacGregor Burns*. Cheltenham, UK: Elgar.
- Goethals, G.R. & Allison, S.T. (2016). Transforming motives and mentors: the heroic leadership of James MacGregor Burns. In Goethals, G.R. & Bradburn, D. (eds.) (2016) *Politics Ethics and Change: The Legacy of James MacGregor Burns*. Cheltenham, UK: Elgar.
- Allison, S.T. Goethals, G.R., & Kramer, R.M. (eds.) (2017). *Handbook of Heroism and Heroic Leadership*. New York: Routledge
- Allison, S.T. Goethals, G.R., & Kramer, R.M. (2017). Introduction: Setting the Scene: The Rise and Coalescence of Heroism Science. In Allison, S.T., Goethals, G.R., & Kramer, R.M. (eds.) (2017). *Handbook of Heroism and Heroic Leadership*. New York: Routledge
- Allison, S.T., & Goethals, G.R. (2017). The Hero's Transformation. In Allison, S.T. Goethals, G.R., & Kramer, R.M. (eds.) (2017). *Handbook of Heroism and Heroic Leadership*. New York: Routledge
- Brunsmann, D & Goethals, G.R. (2017) George Washington Lessons in Leadership: Leading Change. iTunes iBook
- Goethals, G.R. & Hoyt, C.L. (eds.) (2017). *Women and Leadership*. Great Barrington, MA: Berkshire Publishing Group.
- Hoyt, C.L. & Goethals, G.R. (2017). Introduction. In Goethals, G.R. & Hoyt, C.L. (eds.) (2017) *Women and Leadership*. Great Barrington, MA: Berkshire Publishing Group.
- Goethals, G.R. (2017). Almost "Nothing New Under the Sun": American politics and the election of Donald Trump. *Leadership*, 13, 413-423.
- Goethals, G. R. (2018). *Realignment, Region, and Race: Presidential Leadership and Social Identity*. Bingley, UK: Emerald.
- Hayter, J.M. & Goethals, G. R. (2018). *Reconstruction and the Arc of Racial (In)Justice*. Cheltenham, UK. Edward Elgar.
- Bezio, K. M.S. & Goethals, G. R. (2018) Special Issue of *Leadership: Populism and Dissent*, 14, No. 5.
- Bezio, K. M.S. & Goethals, G. R. (2018) Introduction to Special Issue of *Leadership: Populism and Dissent*, 14, No. 5.
- Goethals, G. R. (2018). Donald Trump, perceptions of justice, and populism.

Leadership, 14, 513-523.

Scott T. Allison, George R Goethals, Allyson R Marrinan, Owen M Parker, Smaragda P Spyrou, Madison Stein (2019), The Metamorphosis of the Hero: Principles, Processes, and Purpose, *Frontiers in Psychology*, section on *Organizational Psychology*.

Goethals, G.R. & Allison, S.T. (2019). *The Romance of Heroes and Heroic Leadership*. Bingley: UK. Emerald.

Bezio, K.M.S. & Goethals, G.R. (2020) *Leadership Populism and Resistance*. Cheltenham, UK. Edward Elgar.

Bezio, K.M.S. & Goethals, G.R. (2020) Introduction. In *Leadership Populism and Resistance*. Cheltenham, UK. Edward Elgar.

Goethals, G. R. (2020) Review of *What's Wrong with Leadership? Improving Leadership Research and Practice*, Ronald E. Riggio (ed.) New York: Routledge, 2019. *Personnel Psychology*, 73, 234-236.

Research Grants:

- 1971-1972: Attribution theory and responses to social support. National Institute of Mental Health.
- 1973-1976: The role of similarity in social influence processes. National Institute of Mental Health.
- 1977-1980: The role of similarity in social influence processes. National Institute of Mental Health
- 1980-1983: The role of similarity in social influence processes. National Institute of Mental Health

Memberships:

American Psychological Association, Fellow (1990)

Association for Psychological Science, Fellow (2007)

Society of Experimental Social Psychology, Fellow (2009) (Executive Committee, 1985-88 -- Secretary-Treasurer, 1985-1987; Chair, 1987-1988)

Society of Personality and Social Psychology (Publications Committee, 1992-1994; Chair, Publications Committee, 1993-1994; Secretary-Treasurer, 1995-1997)

International Leadership Association (Chair Scholarship Interest Group, 2006).

Editorial Experience:

- 1972 Acting Editor for Social Psychology, Journal Supplement Abstract Service, American Psychological Association
- 1977-1978 Consulting Editor, Personality and Social Psychology Bulletin
- 1978-1981 Associate Editor, Personality and Social Psychology Bulletin
- 1979-1981; 1987- 1998 Editorial Board, Journal of Experimental Social Psychology
- 1981-1987 Associate Editor, Journal of Experimental Social Psychology
- 1987-1990 Consulting Editor, Journal of Personality and Social Psychology
- 2005-2011 Editorial Board, The Leadership Quarterly
- 2006- Editorial Board, Rhetoric & Public Affairs

Other experience:

- | | |
|-------------------------|---|
| 1968-1970 | Mental Health Consultant, Roanoke Rapids School System, Roanoke Rapids, North Carolina |
| 1976-1978;
1980-1983 | Williamstown School Committee, Williamstown, Massachusetts
Vice-Chairman, 1978, 1983 |
| 1999-2005 | Corporator, Williamstown Savings Bank; Nominating Committee (2001-2002) |
| 2003-2005 | Director, Williamstown Savings Bank |